Weekly Snapshot

Who owes us, who's busy, what's over budget?

Ridgeline Engineering Group
Sample Data · **fictional company**
Prepared by DRM Analytics & Consulting

Week ending Friday, October 23, 2026

Open A/R	Over 60 days	Billable Utilization	Backlog
$211K	$37K	76%	6.0 mo
▼ $34K vs last week	2 clients	Target 80%	$743K remaining

This week at a glance

- **Call Town of Plainview first: $37,215 open, oldest invoice 100 days. Last payment Jul 26.**
- **Route 9 Culvert Replacement has used 92% of its hours budget with 66% of the work done. Time for a change order.**
- **2 engineers are under 60% billable this week. Westbrook Bridge Rehab starts Nov 2 and can absorb them.**

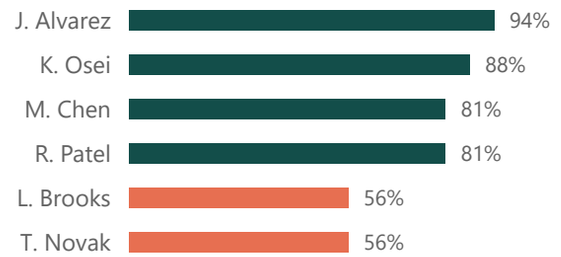
Collection Call List

Client	Oldest Invoice	Days	Open Balance	Last Payment
Town of Plainview	INV-2123	100	$37,215	Jul 26
Coastal Development Partners	INV-2128	84	$42,285	Aug 14
Maple Ridge HOA	INV-2138	53	$25,130	Sep 6
Brookline Public Schools	INV-2143	38	$18,838	Oct 9
Hartwell Properties	INV-2141	38	$36,013	Oct 3

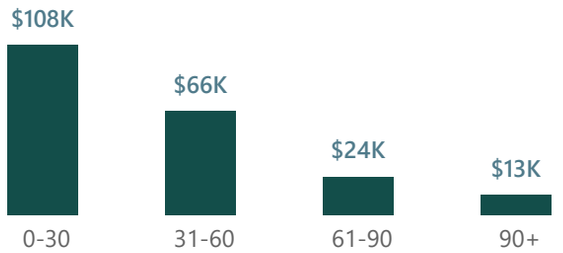
Projects Over 80% of Budget

Project	Budget Used	Work Done
Route 9 Culvert Replacement	92%	66%
Elm Street Parking Deck	88%	85%
Mill River Retaining Wall	84%	62%
Northgate Subdivision Survey	81%	90%

Billable Utilization This Week



Open A/R by Invoice Age



Remaining Fee by Project (Top 6)

